



Together we build trust

In the UK and Ireland, when citizens access essential services, Telent supports the technology that realises dependable connections. A specialist in designing, building, supporting and managing mission-critical infrastructure, Telent is the IT power behind the UK and Ireland's emergency services, transport infrastructure, communication networks and many other public services.

Together Telent and HPE deliver services and technologies that increase operational effectiveness, improve workplace efficiency and support employees. Introducing cloud services, cloud software and infrastructure solutions from Telent and HPE, delivered as a service to help you successfully implement a cloud experience for all your workloads.

IT consumption **your way**

- ✓ **Increase productivity**
- ✓ **Declare war on waste**
- ✓ **Cut costs**

Innovate, and gear your operation for tomorrow and today, with Telent and HPE.



Consolidating your cloud?

After rapidly rolling out cloud solutions as remote working became the new normal, your operation may need to re-evaluate and optimise your cloud estate. Ask Telent and HPE about taking the next step on your journey.



Moving to hybrid cloud?

Telent and HPE provide a personalised service that the big hyper-scalers cannot. Power your key ambitions and achieve those big goals with a global partnership that has the personal, local touch.

Grow at **your own pace**



No costly upfront outlay



Pay only for what you use



Scale faster when you need to



No vendor lock-in

Grow faster and smarter than ever before. Trust Telent and HPE with the next phase of your cloud experience. The intelligent solution for businesses who want the power of enterprise IT. Speak to Telent and HPE if:

"Essential services are my business, not IT."

- IT should just work
- IT must improve my business
- I need expert advice
- I need to keep IT up and running

"My business and clients can't have downtime. I need:"

- A complete solution
- Rock-solid reliability
- Security
- Tech support
- To enable remote workers

"Getting the best return on IT spend is vital."

- Resources should be fully utilised
- I'll pay the right price for the best
- I want to purchase on my terms
- I prefer to pay only for what I use

This is the new way of sourcing and consuming IT, with relevant solutions from Telent and HPE

HPE hybrid cloud solutions allow you to:



Automate backup and disaster recovery



Implement effective remote work solutions



Expand or reduce storage as your needs change



Reduce investment and overhead costs



Save on costs due to overprovisioning



Outsource hardware costs

Stay connected and protected with **Telent and HPE**

Simplify cloud and hybrid operations

Use our cloud-native, modern automation approach and have the same quality experience across your multi-cloud environment.

Close the skills gap

Leverage managed services experts to help you quickly adopt the latest cloud and hybrid cloud technologies and move your business forward.

Pay-per-use

For on-premises clouds, the underlying infrastructure is metered, and we plan capacity with you. You only pay for what you use above a reserve, and you always have capacity ahead of demand.

Free up IT resources

Use intelligent infrastructure that is managed for you. Let our experts take care of core maintenance activities, allowing your IT team to switch their focus from routine tasks to supporting strategic business initiatives.

Life-saving IT – a case study



The Challenge:

East Sussex Fire & Rescue Service provide protection, prevention and response services to more than 800,000 citizens. They needed a strategic partner who could modernise and manage their ICT – and support them as they changed.



The Solution:

Telent transformed the fire and rescue service's technology infrastructure and delivered a seven-year, fully managed ICT service. This included shifting business applications to best practice, converting servers from physical to virtual, and building an enterprise-class virtual infrastructure.



We have seen a **significant reduction in IT incidents** logged and a pleasing increase in reliability, with Telent continuing to successfully deliver against their SLAs. ESFRS are investing in a major IT infrastructure refresh and new capabilities to support the business needs of our service and Telent will provide critical support to ensure we deliver efficiently, effectively and maximise digital and technological opportunities."

Dawn Whittaker, Chief Fire Officer & Chief Executive ESFRS.

Telent and HPE – Partners in value

Telent and HPE are partnering to bring mission-critical agencies and companies advanced, enterprise-level infrastructure, support and services that drive innovation and transformation today, while they declare war on waste. Together Telent and HPE provide the resilient, agile IT foundation needed for an intelligent edge today – and tomorrow.